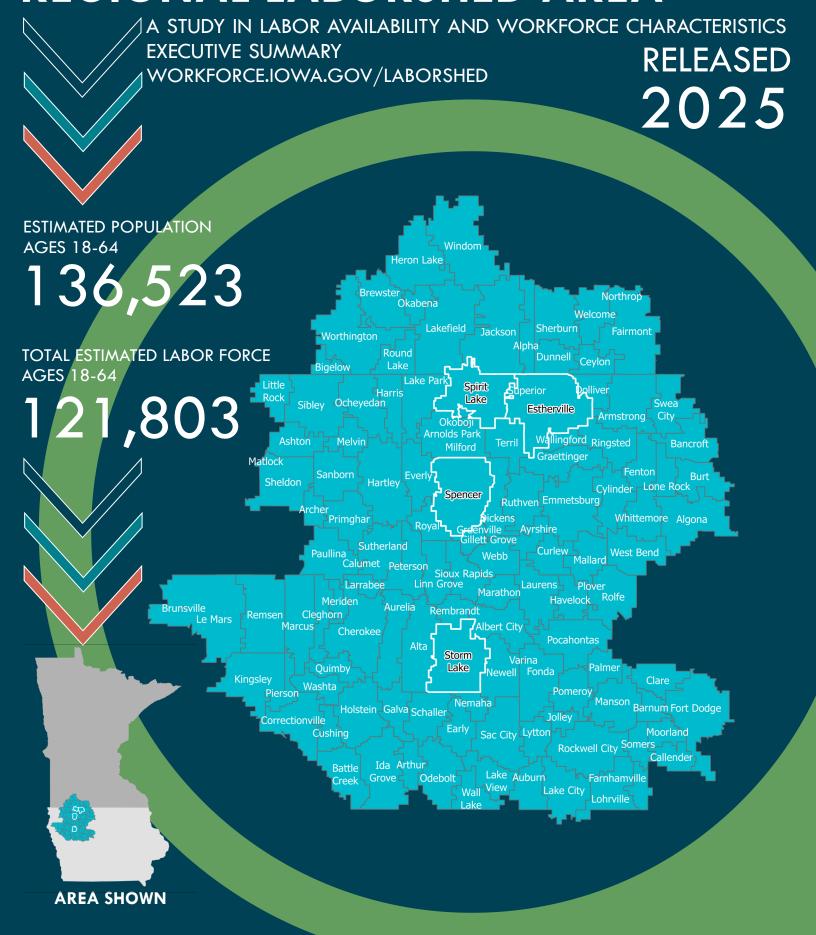
IOWA LAKES CORRIDOR

REGIONAL LABORSHED AREA



A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Iowa Lakes Corridor Laborshed area.

The employed are currently commuting a average of-



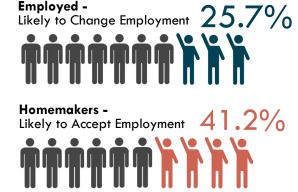
Iowa Lakes Corridor LABORSHED ANALYSIS

EMPLOYMENT STATUS (ESTIMATED TOTAL)*

(118,638) 86.9% Employed *Unemployed 7.4% (10,103) Homemakers 1.5% (2,048)

Retired 4.2% (5,734)

*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.



Unemployed -Likely to Accept Employment

Likely to Accept Employment

BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL*)

*Totals may vary due to rounding.

Professional Services, 6.7% (7,942)

	FULL-TIME EMPLOYED				
Å	Paid Vacation/ PTO/Sick Leave	96.6%			
4	Health/Medical Insurance	92.6%			
\$	Pension/Retirement /401k	89.5%			
8	Paid Holiday	87.0%			
	Dental Coverage	85.2%			
0	Vision Coverage	82.2%			
	Life Insurance	81.1%			
	Disability Insurance	76.4%			
A CONTRACTOR OF THE CONTRACTOR	Flex Spending Account	62.0%			
R	Prescription Drug Coverage	56.9%			

TOP CURRENT BENEFITS OF THE

n —	
y	

Wholesale & Retail Trade, 16.5% (19,549) (18,694)Healthcare, 15.8% Manufacturing, 11.4% (13,562) (9,652) Transportation, 8.1%

(9,408) (8,553)(8,431)Education, 7.9% ²Government, 7.7%

³Finance, 7.2% Construction, 7.1%

Personal Services, 3.9% (4,643) Entertainment/Rec, 1.1% (1,344)

Active Duty Military, 0.2% (1,568)

⁴Agriculture, 6.4% (7,575)

²Public Administration, Government ⁴Agriculture, Forestry, & Mining

¹Transportation, Communications, & Utilities ³Finance, Insurance, & Real Estate

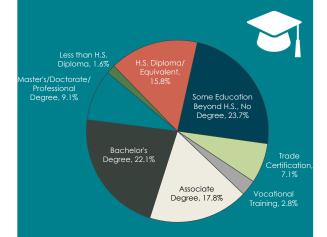
EMPLOYED: LIKELY TO CHANGE

25.7% of employed individuals are likely to change their current employment situation for a new opportunity.

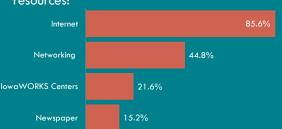
• Current occupational categories:

Production, Construction, Material Moving 25.6%
Professional, Paraprofessional, Technical 24.8%
Services 14.0%
Managerial 13.2%
Clerical 9.2%
Sales 9.2%
Agricultural 4.0%

- Current median wages: \$
 - \$21.00/hour and \$70,000/year
 - \$25.00/hour attracts 66%
 - \$28.00/hour attracts 75%
- 82.6% have an education beyond HS



- 21.3% are actively seeking employment
- Most frequently identified job search resources:



• Top sites:

Top newspapers:



Dickinson County News Spirit Lake Lakes News Shopper Spencer Daily Reporter

- · Commute:
 - Currently commuting an average of 13 miles/18 minutes (one-way) to work
 - Willing to commute an average of 27 miles/34 minutes (one-way) to work

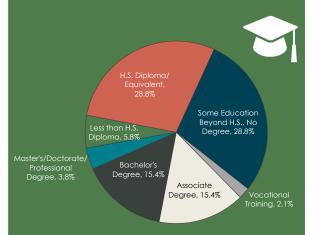
UNEMPLOYED: LIKELY TO ACCEPT

63.1% of unemployed individuals are likely to accept an employment opportunity.

Former occupational categories:

Production, Construction, Material Moving 34.0%
Professional, Paraprofessional, Technical 21.3%
Sales 12.8%
Managerial 10.6%
Services 10.6%
Clerical 8.5%
Agricultural

- Median wages: \$
 - \$16.50/hour lowest willing to accept
 - \$20.00/hour attracts 66%
 - \$28.00/hour attracts 75%
- 65.4% have an education beyond HS



- 73.6% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

NEWS



Dickinson County News
- Spirit Lake
Estherville Daily News
Iowa City Press-Citizen

- Commute:
- Willing to commute an average of 27 miles/32 minutes (one-way) to work







This regional analysis is based on aggregated data from the Estherville, Spencer, Spirit Lake, and Storm Lake Laborshed studies.

These results are based upon a total of 1,136 completed surveys.

For more data visit: workforce.iowa.gov/ laborshed





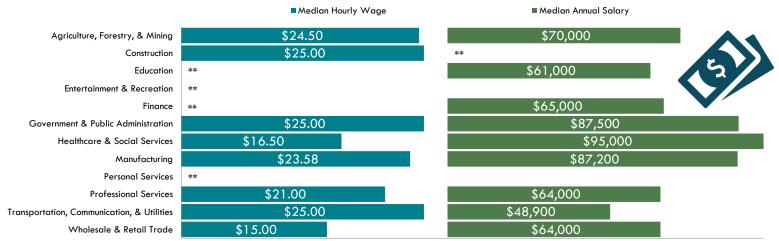
EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No Degree Obtained	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree or Above
Agriculture, Forestry, & Mining	73.4%	26.7%	6.7%	6.7%	33.3%
Construction	56.3%	25.0%	12.5%	0.0%	18.8%
Education	95.0%	15.0%	10.0%	10.0%	60.0%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	100%	26.7%	6.7%	13.3%	53.3%
Government & Public Administration	96.7%	26.7%	10.0%	36.7%	23.3%
Healthcare & Social Services	76.7%	11.6%	2.3%	23.3%	39.5%
Manufacturing	76.6%	19.1%	12.8%	17.0%	27.7%
Personal Services	83.4%	50.0%	16.7%	0.0%	16.7%
Professional Services	85.7%	14.3%	7.1%	28.6%	35.7%
Transportation, Communication, & Utilities	73.9%	17.4%	21.7%	17.4%	17.4%
Wholesale & Retail Trade	74.6%	40.8%	4.2%	9.9%	19.7%

Top percentages among industries per education level are highlighted in the table. **Insufficient survey data/refused

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



^{**}Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

	Percent Surveyed		Percent Surveyed
inadequate Hours	1.2%	Mismatch of Skills	9.2%
S Low Income	0.2%	\sum_total	10.0%

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.





Data compiled and analyzed by: lowa Workforce Development Labor Market Information Division 1000 E. Grand Avenue, Des Moines, lowa 50319 Phone: (515) 281-3035 | Email: laborshed.studies@iwd.iowa.gov workforce.iowa.gov/laborshed