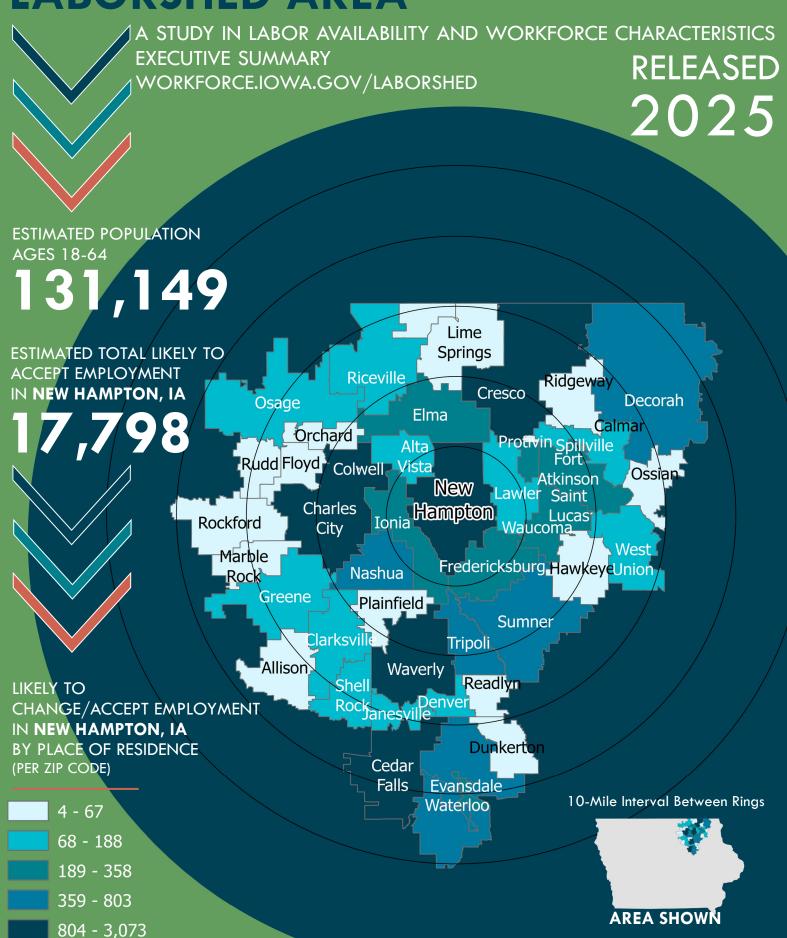
NEW HAMPTON, IOWA

LABORSHED AREA



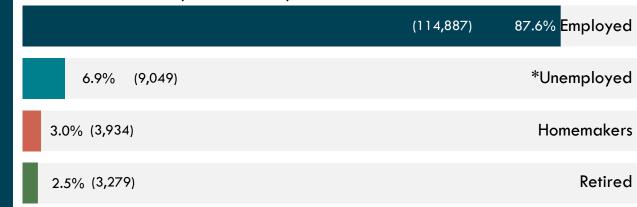
A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the New Hampton Laborshed area.

The employed are currently commuting an average of-



NEW HAMPTON LABORSHED ANALYSIS

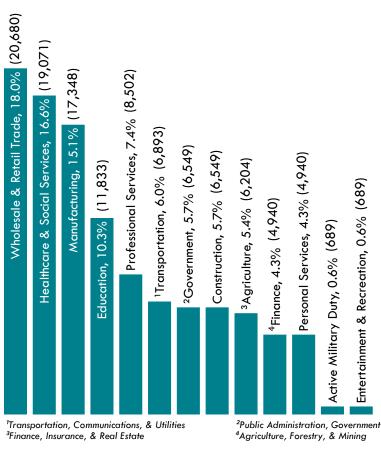
EMPLOYMENT STATUS (ESTIMATED TOTAL)*



*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.



BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)



Unemployed - Likely to Accept Employment 71.4%
TTTTTTTTT
Retired - Likely to Accept Employment 20.0%

FULL-TIME EMPLOYED Paid Sick Leave/ PTO/ Vacation Health/Medical Insurance Pension/ Retirement/401K Paid Holiday 88.2% Dental Coverage 82.8% Disability **78.6**% Insurance Life Insurance 78.6% Vision Coverage 78.6% Flex Spending Account **Prescription Drug**

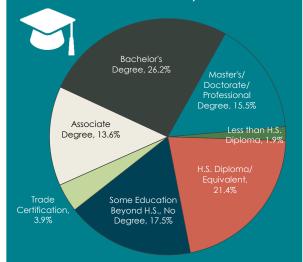
Coverage

TOP CURRENT BENEFITS OF THE

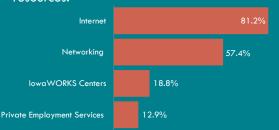
EMPLOYED: LIKELY TO CHANGE

- An estimated 14,383 employed individuals to change their current likely employment situation for an opportunity in **New Hampton**
- Current occupational categories: Professional, Paraprofessional, Technical 29.7% Production, Construction, Material Moving 22.8% **Managerial** 15.8% Service 15.8% Sales 8.9% Clerical 5.0% **Aaricultural** 2.0%
- Current median wages: 🗳
 - \$22.00/hour and \$62,000/year

 - \$25.00/hour attracts 66%\$27.50/hour attracts 75%
- 76.7% have an education beyond HS



- . 30.1% are actively seeking employment
- Most frequently identified job search resources:



• Top sites:

Top newspapers:



NEWS New Hampton Tribune Waterloo-CF Courier Charles City Press

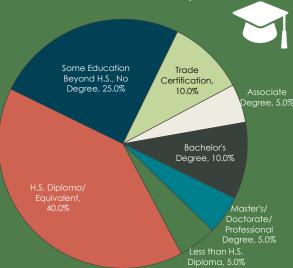
- Commute:
 - · Currently commuting an average of 13 miles/16 minutes (one-way) to work
 - · Willing to commute an average of 26 miles/34 minutes (one-way) to work

UNEMPLOYED: LIKELY TO ACCEPT

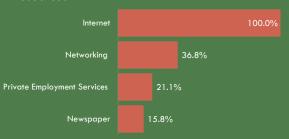
- estimated 1,039 unemployed individuals are likely to accept employment in New Hampton
- Former occupational categories:

Professional, Paraprofessional, Technical	36.8%
Production, Construction, Material Moving	26.3%
Service	26.3%
Clerical	5.3%
Managerial	5.3%
Agricultural	0.0%
Sales	0.0%

- Median wages: \$
 - \$14.00/hour lowest willing to accept
 - \$17.76/hour attracts 66%
 - \$24.48/hour attracts 75%
- 55.0% have an education beyond HS



- 50.0% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

indeed.com linkedin.com ziprecruiter.com • Top newspapers:

NEWS * insufficient survey data to report

- Commute:
- Willing to commute an average of 27 miles/31 minutes (one-way) to work





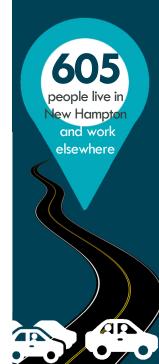
The Laborshed survey collects information regarding the out commute for an employment center.

The out commute for New Hampton is estimated at 21.1 percent approximately 605 people living in New Hampton work in other communities.

Most of those who are out commuting are working in Charles City and Decorah.

Nearly one-third (29.2%) of out commuters are likely to change employment (approximately 177 people).

54.2% earn an hourly wage median wage is \$30.00/hour 37.5% earn an annual salary median salary is \$75,000 year

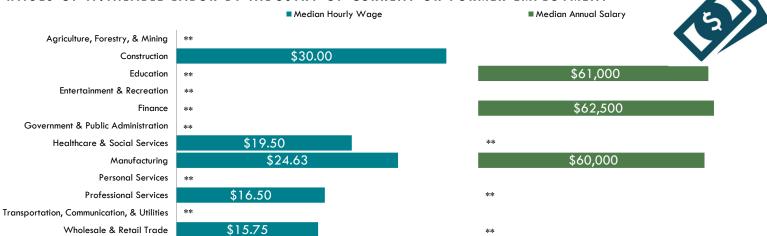


EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No Degree Obtained	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree of Above
Agriculture, Forestry, & Mining	**	**	**	**	**
Construction	57.2%	42.9%	0.0%	0.0%	14.3%
Education	99.9%	7.1%	7.1%	21.4%	64.3%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	88.9%	11.1%	0.0%	11.1%	66.7%
Government & Public Administration	**	**	**	**	**
Healthcare & Social Services	85.7%	17.9%	7.1%	21.4%	39.3%
Manufacturing	68.1%	22.7%	4.5%	13.6%	27.3%
Personal Services	**	**	**	**	**
Professional Services	100%	20.0%	10.0%	10.0%	60.0%
Transportation, Communication, & Utilities	**	**	**	**	**
Wholesale & Retail Trade	49.9%	15.4%	3.8%	11.5%	19.2%

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



^{**}Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

	Percent Surveyed	Estimated Total		Percent Surveyed	Estimated Total
Inadequate Hours	2.2%	316	Mismatch of Skills	10.9%	1,568
\$ Low Income	0.2%	29	∑†Total	12.3%	1,769

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.



