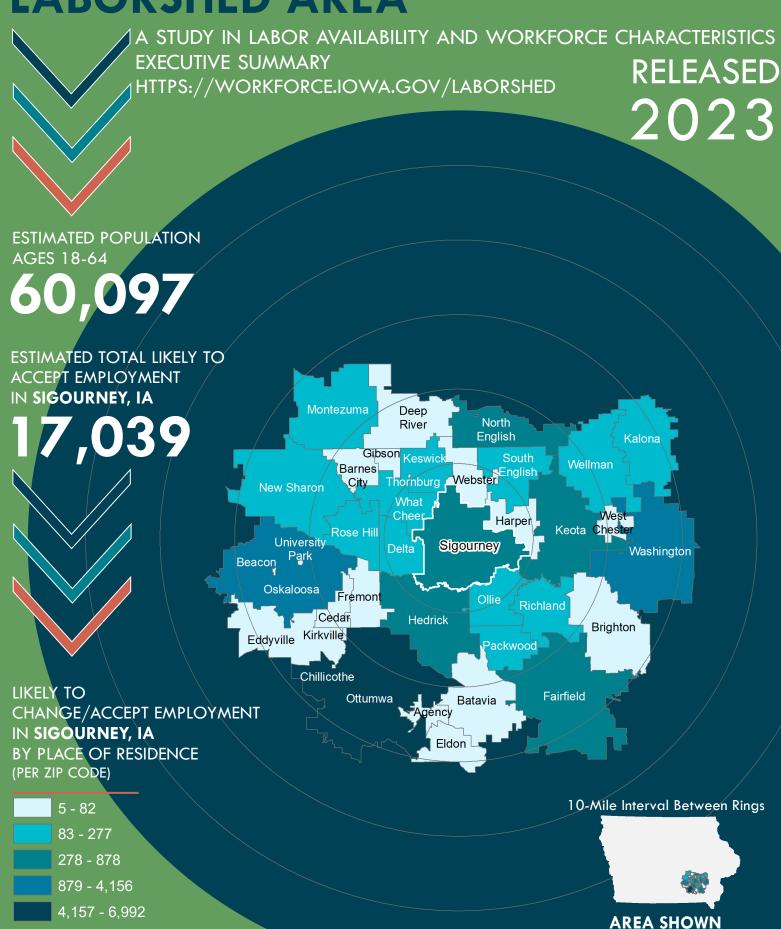
SIGOURNEY, IOWA LABORSHED AREA



A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Sigourney Laborshed area.

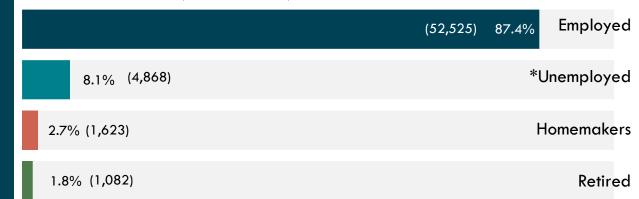
The employed are currently commuting an average of—





SIGOURNEY LABORSHED ANALYSIS

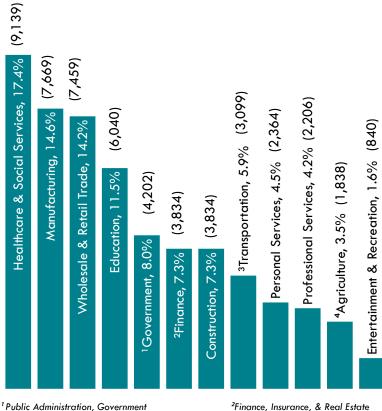
EMPLOYMENT STATUS (ESTIMATED TOTAL)*



*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.



BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)



¹ Public Administration, Government ³Transportation, Communications, & Utilities

⁴Agriculture, Forestry, & Mining

Unemployed - Likely to Accept Employment 69.7%
Retired - Likely to Accept Employment 28.6%

TOP CURRENT BENEFITS OF THE **FULL-TIME EMPLOYED** Paid Vacation **96.0%** Health/Medical 92.8% Insurance Dental Coverage 86.7% Pension/ Retirement/401K Paid Holiday 83.5% Life Insurance 81.1% Vision Coverage **79.5**% Disability Insurance Flex Spending Account

> RX Drug Coverage

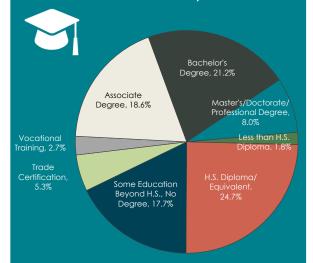
EMPLOYED: LIKELY TO CHANGE

- An estimated 17,039 employed individuals likely to change their current employment situation for an opportunity in Sigourney
- Current occupational categories:

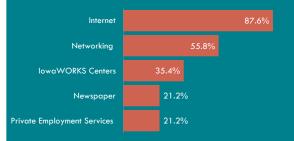
Production, Construction, Material Moving	33.3%
Professional, Paraprofessional, Technical	27.0%
Managerial	11.7%
Service	11.7%
Clerical	10.8%
Sales	5.5%
Agricultural	0.0%

- Current median wages: \$
 - \$20.68/hour and \$60,000/year

 - \$25.00/hour attracts 66%\$26.00/hour attracts 75%
- 73.5% have an education beyond HS



- 27.4% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

Top newspapers:



NEWS Ottumwa Courier The Des Moines Register Sigourney News-Review

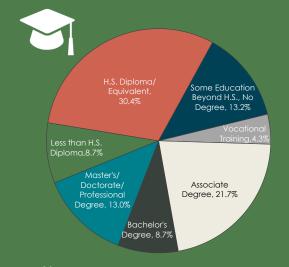
- Commute:
 - Currently commuting an average of 15 miles/19 minutes (one-way) to work
 - · Willing to commute an average of 30 miles/
 - 36 minutes (one-way) to work

UNEMPLOYED: LIKELY TO ACCEPT

- An estimated 876 unemployed individuals are likely to accept employment in Sigourney
- Former occupational categories:

Production, Construction, Material Moving	35.0%
Service	20.0%
Clerical	15.0%
Sales	15.0%
Professional, Paraprofessional, Technical	10.0%
Agricultural	5.0%
Managerial	0.0%

- Median wages: \$
 - \$15.00/hour lowest willing to accept
 - \$18.00/hour attracts 66%
 - \$20.00/hour attracts 75%
- 60.9% have an education beyond HS



- 65.2% are actively seeking employment
- · Most frequently identified job search resources:



Top sites:

indeed.com facebook.com linkedin.com

• Top newspapers:

NEWS * insufficient survey data to report

 Willing to commute an average of 29 miles/40 minutes (one-way) to work







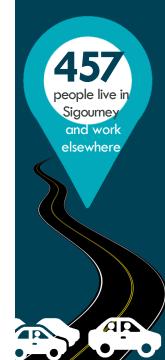
The Laborshed survey collects information regarding the out commute for an employment center.

The out commute for Sigourney is estimated at 30.0 percentapproximately 457 people living in Sigourney work in other communities.

Most of those who are out commuting are working in Oskaloosa, Ottumwa, and Packwood.

Nearly two-fifths (38.9%) of out commuters are likely to change employment (approximately 178 people).

66.7% earn an hourly wagemedian wage is \$23.00/hour 25.0% earn an annual salary median salary is \$65,000/year



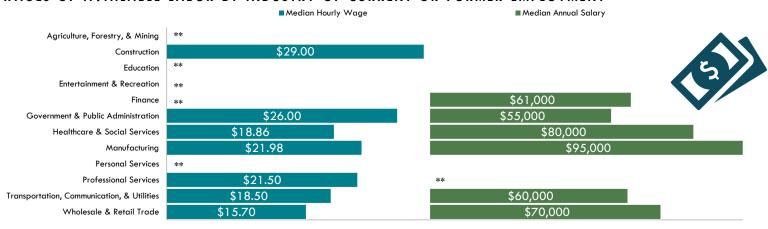
EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No Degree Obtained	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree or Above
Agriculture, Forestry, & Mining	**	**	**	**	**
Construction	33.3%	0.0%	33.3%	0.0%	0.0%
Education	85.8%	42.9%	0.0%	0.0%	42.9%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	100%	0.0%	0.0%	28.6%	71.4%
Government & Public Administration	88.8%	11.1%	0.0%	44.4%	33.3%
Healthcare & Social Services	88.4%	3.8%	0.0%	26.9%	57.7%
Manufacturing	72.7%	27.3%	13.6%	9.1%	22.7%
Personal Services	**	**	**	**	**
Professional Services	100%	16.7%	0.0%	50.0%	33.3%
Transportation, Communication, & Utilities	50.0%	25.0%	0.0%	8.3%	16.7%
Wholesale & Retail Trade	75.8%	31.0%	13.8%	17.2%	13.8%

Top percentages among industries per education level are highlighted in the table. **Insufficient survey data/refused

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



^{**}Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

S Low Income	0.7%	119	Total	8.1%	1,380
inadequate Hours	1.0%	170	Mismatch of Skills	7.7%	1,312
	Surveyed	Estimated Total		Surveyed	Estimated Total

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.





www.sigourney.com